



VSA arts of Texas presents

# UNRAVELING THE MYSTERY OF SELF-EMPLOYMENT IN THE ARTS

an Artworks Workshop featuring guest speaker David Hammis

**Tuesday & Wednesday, January 23 & 24, 2007**

**8:30 am - 4:30 pm**

**Crowne Plaza Hotel**

**6121 North IH-35 - Austin, TX**

**Workshop fee is \$125**

**CEUs available**

***Unraveling the Mystery of Self-Employment in the Arts*** is for anyone interested in pursuing a career in the literary, visual, musical, or performing arts and the support network of family members, business partners, vocational rehabilitation counselors, and transitional youth counselors.

David Hammis, co-author of *Making Self-Employment Work for People with Disabilities*, will discuss how to start and maintain a business, Social Security issues and systems concerns, blending funding sources, using existing laws (i.e., IDEA, The Rehabilitation Act, The Workforce Investment Act) to fund and support a business, as well as individualizing plans and support models.

Using community and classroom exercises, problem solving, and individual case studies, you will learn the fundamentals of:

- Business planning
- Business feasibility testing
- Marketing
- Sales
- Financial planning

David Hammis, a Senior Partner at Griffin-Hammis Associates, has worked in supported employment since 1988 and is personally responsible for the implementation of over 250 Plans for Achieving Self Support (PASS) leading to employment, self-employment, and personal resources for people with disabilities. He has developed over 175 jobs, including a significant number of entrepreneurial successes for individuals with severe and multiple disabilities.

In July 1996, David received the *International Association for Persons in Supported Employment Professional of the Year Award* for his "Outstanding support and commitment to people with disabilities especially in the areas of career development and the use of Social Security Work Incentives".

**To register for *Unraveling the Mystery of Self-Employment in the Arts* please contact 512-454-9912 or [april@vsatx.org](mailto:april@vsatx.org). Registration deadline is January 19, 2007. \*Scholarships for artists available.**