

Grow your Sales Career with 2005 Fortune Magazine's "Most Admired Company"!

Title: Entry Level Inside Sales Representatives @ Dell, Inc.

Company Description

Dell, Inc. is a trusted and diversified information-technology supplier and partner, and sells a comprehensive portfolio of products and services directly to customers worldwide. Dell's climb to market leadership is the result of a persistent focus on delivering the best possible customer experience by directly selling standards-based computing products and services. Revenue for the last four quarters totaled \$55.9 billion and the company employs approximately 65,000 team members around the globe.

Job Description

Be a part of our success by pursuing a career in sales. Our top performers know what it takes to excel, and they discover the same rewards and possibilities Dell delivers to its customers everyday. As a member of our Inside Sales team, you will take in-bound phone calls to help our clients select the best products and services to meet their needs. You'll experience the satisfaction of working directly for one of the world's premier providers of consumer electronics and services required for customers worldwide to build their information-technology and Internet infrastructures! Our Sales Representatives are working in a fast-paced, fun and dynamic work environment that helps establish their sales skills for an advanced career at Dell. In addition to a competitive compensation plan and outstanding benefits, these sales roles will also provide you with the opportunity to work with the best and the brightest.

Preferred Qualifications

- Bachelor's degree
- 2 years of Sales experience if no degree
- Strong drive for results
- Ability to learn on the fly
- Ability to effectively work with all levels of the organization
- Demonstrated teamwork skills
- Excellent written and verbal communication skills
- Self-directed and motivated

Benefits

- Medical, dental, vision, & life insurance
- 401k plan with company matching program
- Employee stock purchase program
- Vacation and Holidays
- Flexible spending program
- Employee Assistance program
- Wellness program
- Discount on Dell products

Workforce diversity is an essential part of Dell's commitment to quality and to the future. We encourage you to apply, whatever your race, gender, color, religion, national origin, age, disability, marital status, sexual orientation, or veteran status. Dell and the Dell logo are trademarks of Dell Inc.